Learning Plan: Year 10 Business

	Term 1	Term 2	Term 3	Term 4	Term 5	Term 6
Topic	Business in the real world: purpose, legal ownership, aims, and stakeholders.	Business in the real world: location, planning, and expansion.	Influences on a business: technology, ethical, and economic.	Influences on a business: globalization, legislation, and competition.	Business operations: production processes, procurement, and quality.	Business operations: customer service. Human resources: recruitment.
Threshold concepts explored	Enterprise, liability, and stakeholders.	Leadership and economies of scale.	External influences and demand.	Competition and markets.	Efficiency and economies of scale.	Cost, revenue, and profit.
Year 10 Language for Life	Independent	Independent	Collaborative	Ambitious	Resilient	Reflective
Building on	Year 9 introduction to business, entrepreneurship, and business ownership.	Enterprise and business aims and objectives.	TEEL factors.	Business expansion and demand.	Business expansion and economies of scale.	Quality.
Leading to	The purpose of businesses, TEEL factors, legal ownership, aims and objectives, and stakeholders.	The location of a business, business planning, and organic and inorganic business expansion.	Technology and the impact on a business, ethical and environmental considerations, and economic factors that influence a business.	Globalization, employment, health and safety, and consumer legislation, and competition.	Job and flow production methods, procurement and suppliers, and quality.	Customer service. Synoptic summary of unit 1-3. Recruitment process.
How will you know how you are doing and how to improve?	Weekly drill tests of key terminology using knowledge organisers. Twice termly assessment (6, 9- and 12-mark questions) on pink assessment sheets with DIRT.	Weekly drill tests of key terminology. Twice termly assessment (6, 9- and 12-mark questions) with DIRT. End of unit test with DIRT.	Weekly drill tests of key terminology. Twice termly assessment (6, 9- and 12-mark questions) with DIRT.	Weekly drill tests of key terminology. Twice termly assessment (6, 9- and 12-mark questions) with DIRT. End of unit test with DIRT.	Weekly drill tests of key terminology. Mock examination with formal feedback and DIRT.	Weekly drill tests of key terminology. Twice termly assessment (6, 9- and 12-mark questions) with DIRT.
Experiences to look out for	Business simulation: Design a McDonald's breakfast product. Share portfolio challenge.	Cadbury's World trip.			Business simulation: Sam's Van's.	
Links to useful resources	PowerPoints: 3.1 Business in the real world GCSE Bitesize: Business in the real world - GCSE Business Revision - AQA - BBC Bitesize	PowerPoints: 3.1 Business in the real world GCSE Bitesize: Business in the real world - GCSE Business Revision - AQA - BBC Bitesize	PowerPoints: 3.2 Influences on business GCSE Bitesize: Influences on business - GCSE Business Revision - AQA - BBC Bitesize	PowerPoints: 3.2 Influences on business GCSE Bitesize: Influences on business - GCSE Business Revision - AQA - BBC Bitesize	PowerPoints: 3.3 Business operations GCSE Bitesize: Business operations - GCSE Business Revision - AQA - BBC Bitesize	PowerPoints: 3.3 Business operations GCSE Bitesize: Business operations - GCSE Business Revision - AQA - BBC Bitesize

Learning Plan: Year 11 Business

	Term 1	Term 2	Term 3	Term 4	Term 5	Term 6
Topic	Human resources: organizational structures, recruitment, and motivation.	Human resources: training.	Finance: sources of finance, cash flow, financial terms and calculations, analysing financial performance.	Marketing: identifying customers, segmentation, and market research.	Marketing: the marketing mix.	GCSE examinations.
Threshold concepts explored	Recruitment, training, and motivation.	Recruitment, training, and motivation,	Cost, revenue, and profit.	Demand and the marketing mix.	Marketing mix.	
Year 11 Language for Life	Reflective	Independent	Ambitious	Collaborative	Resilience.	
Building on	Stakeholders.	Recruitment, training, and motivation.	Business in the real world: aims and objectives and business expansion.	Stakeholders, customers and consumers.	identifying customers, segmentation, and market research.	
Leading to	Organizational structures, the recruitment process, and motivation.	Induction, internal, and external training.	Sources of finance, cash flow, financial terms and calculations, analysing financial performance.	Identifying customers, market segmentation, and market research.	The elements of the marketing mix.	
How will you know how you are doing and how to improve?	Weekly drill tests of key terminology using knowledge organisers. Twice termly assessment (6, 9- and 12-mark questions) with DIRT.	Weekly drill tests of key terminology. Mock examination with formal feedback and DIRT.	GCSE Business examination.	Weekly drill tests of key terminology. Twice termly assessment (6, 9- and 12-mark questions) with DIRT. End of unit test with DIRT.	Weekly drill tests of key terminology. Mock examination with formal feedback and DIRT.	
Experiences to look out for	Business simulation: recruitment drive.			Business simulation: marketing challenge.		
Links to useful resources	PowerPoints: 3.4 Human resources GCSE Bitesize: Human resources - GCSE Business Revision - AQA - BBC Bitesize	PowerPoints: 3.4 Human resources GCSE Bitesize: Human resources - GCSE Business Revision - AQA - BBC Bitesize	PowerPoints: 3.6 Finance GCSE Bitesize: Finance - GCSE Business Revision - AQA - BBC Bitesize	PowerPoints: 3.5 Marketing GCSE Bitesize: Marketing - GCSE Business Revision - AQA - BBC Bitesize	PowerPoints: 3.5 Marketing GCSE Bitesize: Marketing - GCSE Business Revision - AQA - BBC Bitesize	